

# Managing customer wishes and expectations with the customers' need process and onion models of digital tools

**EUNIS** 2023







# Background and starting point



### **Tampere Universities**

**Together** 

Tampere University
(TAU) and Tampere
University of Applied
Sciences (TAMK)
combined form together
the second largest
multidisciplinary
university in Finland.

Community

5 000

staff

4 200 (TAU) + 800 (TAMK)

32 500

students

21 500 (TAU) + 11 000 (TAMK)

Unique combination

Technology



Health



Society



## Starting point: Challenges and threats

Key questions:

How to manage customer wishes and needs?

How to communicate available tools for community?

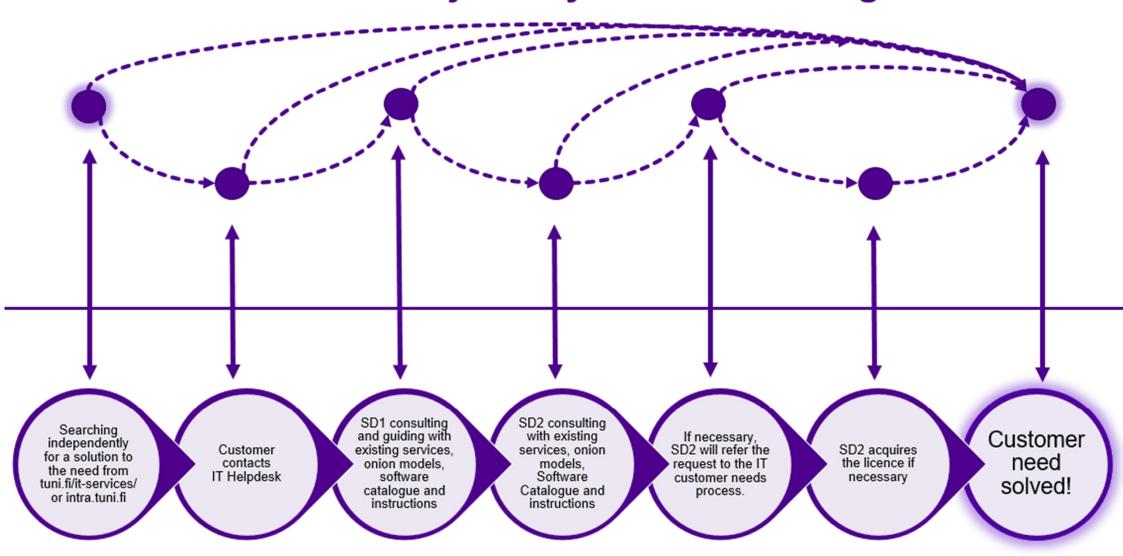


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# Customer journey



### Customer journey - need for a Digital Tool





# The IT customers' need process



### Customers' need

#### Mapping

### Solution planning

### Decision to proceed

Directing to implementation

Freezing

Cancellation

- Customers' need board
   processes new needs weekly
- decides whether to proceed or cancel
- · prioritises needs
- picks a planner and coordinator for the project who communicates with the customer

Coordinator IT-case responsible Mapper

- finds out the customers' needs
- · coordinates the review
- contacts the owner of the matter
- drafts a needs definition for the matter to proceed
- communicates with the customer

Coordinator Mapper Solution planner

- coordinates finding a solution to the customers' need
- reviews implementation options, different aspects and technologies
- ensures stakeholder commitment
- communicates with the customer

Coordinator Solution planner Customers' need board

- assesses the solution proposal
- decides the form of implementation and schedule
- notes ownership and resource need estimat
- assigns promotion responsibility within IT Services

Coordinator Promotion responsible

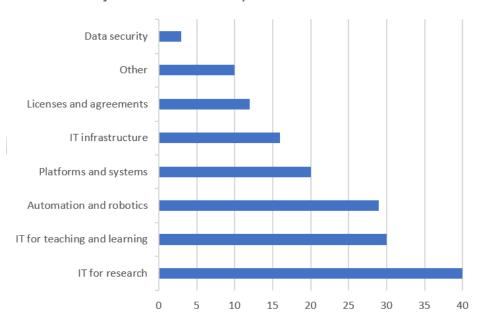
- Person responsible for promotion ensures that the need moves forward in accordance with the decision
- E.g., ticket, purchase, projecting, annual planning etc.

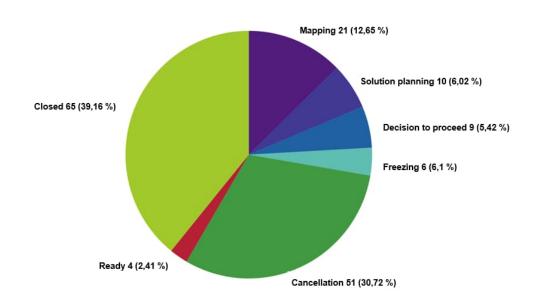
Coordination is determined in accordance with the process being implemented



### Statistics of IT customers' needs

#### Subjects and count of processed customers' needs







# Onion models of digital tools



# DIGITAL TOOLS SUPPORT TEACHING AND LEARNING

#### **Services offered by Tampere Universities**

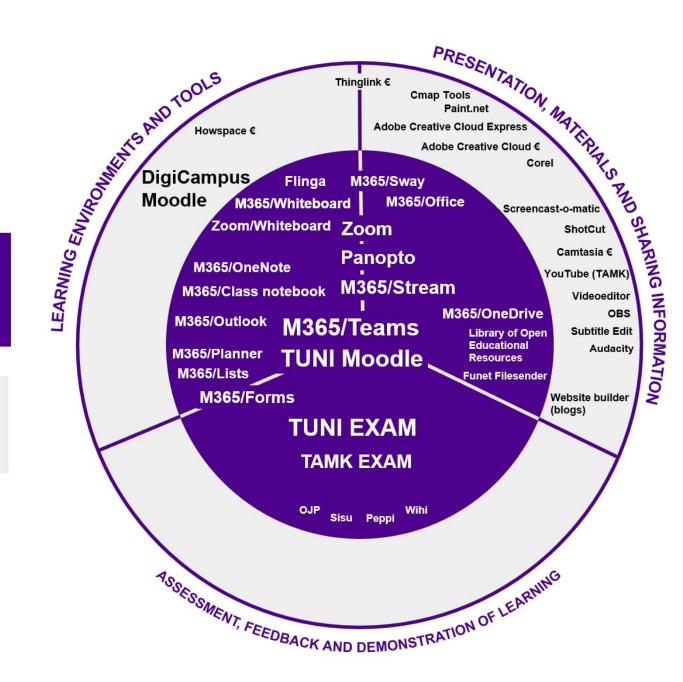
Services ans tools availabel to all: Information security and data protection | Continous | Support and instructions

#### Other available services

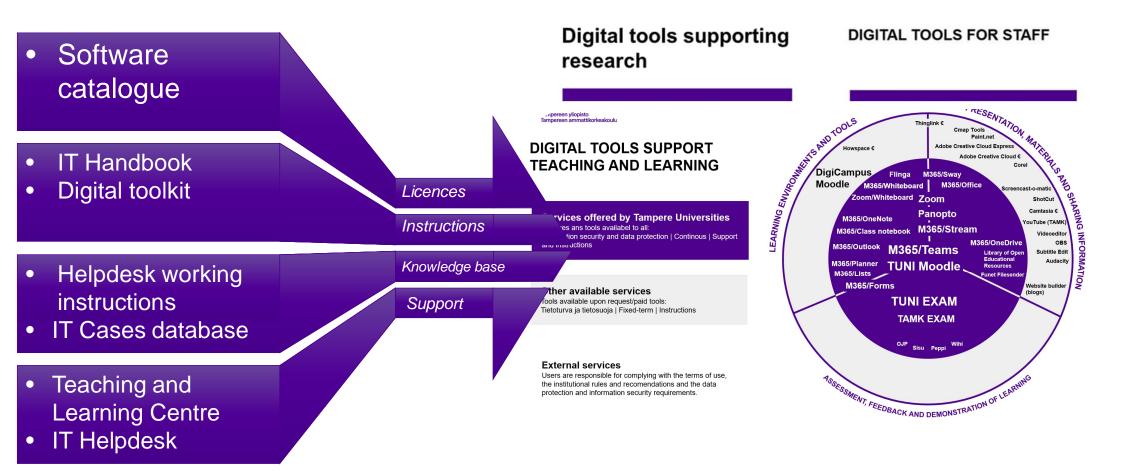
Tools available upon request/paid tools: Tietoturva ja tietosuoja | Fixed-term | Instructions

#### **External services**

Users are responsible for complying with the terms of use, the institutional rules and recomendations and the data protection and information security requirements.







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# Conclusions



## Outcome: Advantages and benefits

#### Key benefits:

A structured process supports the work of IT service staff and benefits customers

Increased awareness of the secure and appropriate digital tools available.





# Thank you and questions