

IaaS+ Awarding Tools

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Introduction

- Award mechanisms available
- Tools overview



Award Mechanisms

Annex D Direct Awards and mini competitions

This annex describes how Customers are to award Call-Off Contracts under the Framework Agreements.

The Pan-European Procurement Approach

The Framework Agreements are established through a collective pan-European procurement involving many organisations in many countries using a central purchasing body, GEANT. Customers are to award Call Off Contracts pursuant to Article 39 of the European Procurement Directive, *Directive 2014/24/EU*. This implies the Regulations as defined in the Framework Agreement apply to all award methods described in this annex.

Allowed award methods

A Customer can award a Call-Off Contract using one of the following three methods:

1. Direct Awards without re-opening competition
2. Desktop Mini-Competition based on Awarding Criteria in Tender and Supplier Bids
3. Regular Mini-Competition requiring further input from Suppliers



Award Mechanisms 1

Award method 1: Direct Awards without re-opening competition

When to use this Award method

A Customer may make a direct award to a particular Framework provider if the product or service in question can only be supplied by that provider for economic or technical reasons such as requirements of interchangeability or interoperability, or for reasons connected with the protection of intellectual property rights, and where it would not be economically or technically viable to appoint a different framework provider without significant inconvenience or cost to the Customer.



Award Mechanisms 2

Award method 2: Desktop Mini-Competition based on Awarding Criteria in Tender and Supplier Bids

When to use this Award method?

When Customer's requirements can be satisfied by multiple Suppliers a Direct Award cannot be made. The Customer may then attempt to select a Supplier to satisfy its requirements by reopening the competition via a *Desktop mini competition*. In a desktop mini competition the Customer will collect required (price) information which is needed to make a Supplier selection through a self-service exercise, requiring no or very limited additional active input from the Suppliers.

Customer will evaluate Suppliers by reusing the scoring for most of the Awarding Criteria (ACs), recalculate the scoring of the price related ACs using the exact instructions provided in this section and optionally adjust the relative weighting of ACs to reflect their local requirements.



Award Mechanisms 3

Award method 3: Regular Mini-Competition requiring further input from Suppliers

When the requirements of a use case cannot be satisfied using *Award Method 1 – Direct Award* or *Award Method 2 – Desktop Mini Competition*, Customers can organise a Regular Mini-Competition, reopening competition and requiring further input from Suppliers.



LIVE DEMO



Summary

- We have tried to make the framework as easy to use as possible
- Vast majority of contracts will derive from Direct Award or Desktop Mini Competition

Thank you

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